

## Rashtriya Chemicals & Fertilizers Ltd. (Consolidated) - MoU 2022-23

S.No.	Name of Parameter	Unit	Weightage	Target 2022-23
1	Revenue from Operations	Rs. in Cr.	10	14658
2	Production of Urea	LMT	15	24.31
3	Production of Suphala (15:15:15)	LMT	8	5.98
4	CAPEX	Rs. in Cr.	10	294
5	EBITDA as a percentage of Revenue	%	10	10.74
6	Return on Capital Employed	%	15	29.36
7	Asset Turnover Ratio	%	5	136.42
8	Acceptance/ Rejection of Goods & Services through TReDS Portal	%	5	100
9	Procurement from GeM as % of total procurement	%	2	25

10	Trade Receivables as no. of days of Revenue from Operations	Number of Days	3	83
11	Expenditure on R&D / Innovations Initiatives as % of PBT	%	2	2.00
12	Total Return to Shareholders (over BSE 500 Index)	%	15	0.00
		<b>Total</b>	<b>100</b>	
<p><b>Notes:</b></p> <ul style="list-style-type: none"> <li>• The targets are based on actuals for the FY 2021-22.</li> <li>• Vision provided by the administrative Ministry is also considered for Benchmarking.</li> <li>• CAPEX targets of CPSEs - As per Budget Document of Union Govt. (Statement 26).</li> <li>• Target for Expenditure on R&amp;D/Innovations Initiatives is based on PBT of FY 2022-23 and achievement to be confirmed based on Annual Report of CPSE.</li> <li>• Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.</li> <li>• No marks for achievement below 50.00% of Targets.</li> </ul>				

<b>Compliance parameters for 2022-23</b>			
<b>S.No.</b>	<b>Parameter</b>	<b>Marks</b>	<b>Source/ Verification</b>
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis confirmation from NITI Aayog
4	(i) Procurement of goods or services through MSEs as % of Total procurement of goods and services - 25 %	-1	Administrative Ministry on the basis of Sambandh portal
5	(ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services - 4%	-1	Administrative Ministry on the basis of Sambandh portal
6	(iii) Procurement of goods or services through Women MSEs as % of Total procurement of goods and services - 3%	-1	Administrative Ministry on the basis of Sambandh portal
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

CMD / MD, Rashtriya Chemicals & Fertilizers Ltd.

Secretary, Department of Fertilizers

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