



**RASHTRIYA CHEMICALS AND FERTILIZERS LIMITED**  
(A Government of India Undertaking)  
Administrative Building, Chembur, Mumbai 400 074. Maharashtra, INDIA  
Phone: 00 91 22 2552 2060/ 2849/2667 Fax: 00 91 22 552 2320  
Corporate Identification Number : L24110MH1978GOI020185

**TENDER NO. : E235190301**

**DATED: 26.03.2019**

**VENDORS INTERESTED IN SUPPLY OF PP WOVEN BAGS WITH BOPP LAMINATION FOR PACKING FERTILIZERS MAYSEND THEIR APPLICATION FOR PRE-QUALIFICATION (ENCLOSING ALL THE DOCUMENTS REQUIRED) ONLINE IN SEALED ENVELOP TO FOLLWOING ADDRESS:**

DGM (PURCHASE DEPARTMENT),  
ROOM NO. 52 , PURCHASE DEPARTMENT,  
ADMINSTRATIVE BUILDING,  
CHEMBUR, MUMBAI 400 074

**Contacts:**

- 1) RCF Helpline Number: 022-25523177 (10.00 a.m. to 5.00 p.m.)
- 2) Rajendra Kelkar (Tel:022 2552 2667), e-mail: [rskelkar@rcfltd.com](mailto:rskelkar@rcfltd.com)
- 3) Niket Kamble (Tel:022 2552 2439), e-mail: [niketkamble@rcfltd.com](mailto:niketkamble@rcfltd.com)
- 4) Parag Dandekar (Tel:022 2552 2372), e-mail: [dandekar\\_parag@rcfltd.com](mailto:dandekar_parag@rcfltd.com)
- 5) Sunita Shukla (Tel:022 2552 2792), e-mail: [sunita\\_shukla@rcfltd.com](mailto:sunita_shukla@rcfltd.com)

## **PREQUALIFICATION CRITERIA FOR PP BAGS WITH BOPP LAMINATION**

### **MANDATORY DOCUMENTS/DETAILS TO BE FURNISHED BY PARTIES APPLYING FOR PRE-QUALIFICATION. (PLEASE INDICATE EQUIPMENTS USED FOR MANUFACTURE OF PP BAGS WITH BOPP LAMINATION)**

1. Name of the Vendor with full address and Tel. No., Fax No. etc.
2. Address of Corporate Office, Tel. No., Fax No., e-mail address etc.
3. Address of Plant site(s) with Tel No., Fax No. etc.
4. Name of Contact Person: (a) At Factory with Tel no. & Mobile no.  
(b) At Office with Tel no. & Mobile no.
5. Name and Address of Proprietor/ M.D. with Telephone No. & Mobile no. and Residential Address with Tel. No.
6. Name and Addresses of Partners/Share-holders along with Telephone Nos., Mobile no. and Fax Nos.
7. Year of Establishment and Year-wise details of expansion/modifications carried out.  
(Vendors having less than 3 years experience shall not be considered)
8. Capacity of the Unit in terms of Lakh Bags/month or MT/month and No .of shifts plant is operated.  
(Vendors having capacity of less than 70,000 Bags/Month shall not be considered)
9. Capacity Utilization per year, during the last 3 years. The same should be supported by relevant details/documents.  
(Vendors having Capacity Utilization of less than 10% shall not be considered)
10. Power Facilities details (Electricity supplier, capacity) with details of Diesel Generator Set, if any (Capacity & Make)
11. Sources of Raw Materials:(a) Name & address of PP Manufacturer.  
(b) Name & address of BOPP film Manufacturer.

Provide the details of the nearest dealer of the above raw materials in the locality of your factory.

12. Details of Machinery:
  - (a) Detail of Looms (Nos., Make, Circular/Flat, Capacity of each, etc.).
  - (b) Detail of Extruders (Nos., Make, Capacity of each, etc.).
  - (c) Details of Lamination Unit (Nos., Make, Capacity of each, etc.)  
(if not own, then the details of the Company where it is being done)  
Whether Chiller is available?
  - (d) Details of Stitching Machines (Nos., Make, Capacity of each, etc.).
  - (e) Details of Printing Machines (Nos., Make, Capacity of each, etc.).
13. (a) Brand name of Ink used for printing and details of Ink-manufacturer with address, Tel. no. & Fax no.  
(b) Whether facility of corona printing available.
14. Frequency of In-Process Quality Checks. 15. In-House Testing Facilities & particular of

equipments.

(Vendors not having In-House Testing Facilities shall not be considered)

16. Man Power

1. Technical with Qualification.
2. Non-Technical.
3. Managerial/Supervisory.

17. Any manufacturing constraints.

18. Whether capable of making laminated HDPE bags with HMHDPE liner hemmed at the top and stitched at the bottom, with colour specified by RCF.

19. Whether capable of making outside laminated PP bags.

20 List Of Major Customers during last 3 years specifying quantity supplied. Vendor to submit Certificate from its major customers clearly mentioning the satisfactory completion of the contract OR furnish the following details of their major customers:

- i. Name Of Customer
- ii. Contact No.
- iii. Email id
- iv. Name of contact Person

RCF will correspond with the customers and seek clarifications regarding the vendor's performance. If satisfactory reply is not received within reasonable time, the offer of such vendors will not be considered for further evaluation.

Vendor must have supplied minimum 7 lakh PP bags with BOPP lamination (25 kg capacity) in each of the last 3 years.

The same shall have to be supported by copies of Purchase Orders placed. (Vendor having orders of less than 7 lakh PP bags with BOPP lamination in each of the last 3 years shall not be considered)

21. Copies of the following documents to be submitted:

- a) Copy of Registration Certificate of Industrial Unit/ License to work.
- b) Copy of Latest Memorandum of Association and Article of Association and/or Partnership Deed, as the case may be.
- c) Copy of GST Registration
- d) Copy of PAN card.
- e) Solvency certificate or credit rating from reputed institute such as CRISIL, ICRA etc of Financing / credit limit certificate from Bank for minimum value of Rs.20.00 Lakh *issued in last one year from the date of publishing of this advertisement* shall be accepted.
- f) Audited Balance sheet for last three years. (Vendors having Turnover of less than Rs. 1.0 crore in each of the last three years shall not be considered)
- g) Independent Chartered Accountant's Certificate furnishing the names of any associated units of the Applicant or names of any units in which any of the Directors/Partners has any interest. In case Applicant has no associated unit and/or none of the Directors / Partners have any interest in any other units, certificate to be furnished to this effect. For such cases where the Vendor has any associated units or the Directors/ Partners of the Applicant has any interest in any other units, the decision to consider their application any further shall lie solely with RCF. RCF reserves the right to register any one unit out of the units owned by the same owners/ directors.

**22. FOR MSE VENDORS: To encourage and promote participation of MSE vendors, the pre-qualification criteria with reference to experience and turnover as mentioned at point no.s 7, 20 and 21 f shall be as mentioned below. All other criteria shall be applicable as mentioned above:**

- (a) Year of Establishment and Year-wise details of expansion/modifications carried out. (MSE Vendors should have experience of minimum 1 year (MSE Vendors having less than 1 year

experience shall not be considered)

- (b) List of Major Customers during last 3 years, specifying quantity supplied. Vendor to submit the copies of Purchase Orders placed by you clients and executed during last 1 year. Additional experience above 1 year may be supported by relevant major customer list and purchase orders. Vendor to submit Certificate from its major customers clearly mentioning the satisfactory completion of the contract OR furnish the following details of their major customers:

- v. Name Of Customer
- vi. Contact No.
- vii. Email id
- viii. Name of contact Person

RCF will correspond with the customers and seek clarifications regarding the vendor's performance. If satisfactory reply is not received within reasonable time, the offer of such vendors will not be considered for further evaluation.

- (c) **Vendor must have supplied minimum 2 Lakhs PP bags with BOPP lamination (25 kg capacity) in the last 1 year.**

The same shall have to be supported by copies of Purchase Orders placed. (Vendor having orders of less than 2 Lakhs PP bags with BOPP lamination (25 kg capacity) in the last 1 year shall not be considered)

- (d) Audited Balance sheet for last year. (Vendors having Turnover of less than Rs. 35 lakhs in last year shall not be considered)

**NOTE: The vendors shall note that the minimum requirement mentioned above shall be used only for further evaluation of their application for pre-qualification. The vendors shall be pre-qualified, only after over all evaluation of their application based on the various details furnished by them as per above.**

**Notes:**

1. Declaration of UDYAM REGISTRATION number by MSE bidders on CPP portal is mandatory, failing which bidders will not be allowed to enjoy benefits of PP Policy as per MSMEs order, 2012.

**PRE-QUALIFICATION FOR START-UPS:**

Any vendor shall be considered as Start-Up if the fulfill the following criteria:

- Proof of issue of Real Time Recognition Number from DIPP (Department of Industrial Policy and Promotion) as Start-up.
- Year of Establishment shall not be more than seven years from the due date of the tender.
- Audited Balance sheet since incorporation. Any year's turnover shall not be more than Rs 25 crores.

The works of the Start-ups meeting the above criteria shall be visited by RCF committee to establish their technical capability and infrastructure for manufacture of PP bags with BOPP lamination. If the vendor is found suitable they shall be considered for order quantity reserved for Start-ups as mentioned in the NIT after matching the lowest rate. They shall be considered for this reserved quantity for a period of 3 years from the date of their pre-qualification. After a period of three years they need to qualify through the normal pre-qualification process mentioned above. Such Start-ups shall not be a part of RCF's pre-qualified vendor list for procurement of PP bags with BOPP lamination.

## PRE-QUALIFICATION EVALUATION CRITERIA AND METHODS – Non MSE’s

### A. Criteria For Selection Of The Vendors:

Applications from the vendors shall be evaluated on the following:

- 1) Number of years of experience
- 2) Experience of supplying to any industries’
- 3) Production capacity
- 4) Capacity utilisation
- 5) Proximity to RCF
- 6) Financial performance

Minimum requirement against each of the above criteria would have to be fulfilled by the applicant, for being considered further. In case applicant does not meet the minimum requirement against any one of the criteria, their application shall be rejected outright.

Points shall be allotted to the applicant, meeting the minimum requirements, against each of the above criteria, based on the evaluation methodology. The cumulative points/ marks allotted to the applicants must be above the bench mark (minimum amount of points/marks) set for pre-qualification. The benchmark or minimum points/marks required would be 50. In case applicant does not meet the benchmark, their application shall not be considered any further and rejected.

The applicant whose points/marks are above this benchmark would be considered for further scrutiny. The works of such applicants would be visited by the committees from RCF. These committees would check the authenticity of the claims made by the applicants. If any deviation is found in the facts vis-à-vis the information furnished by the applicant during the visit, their application shall be rejected outright.

The vendor whose application fulfills all the above criteria would be considered in the list for pre-qualification. The list of vendors so arrived at, shall be put up by the Working Level Committee to the Board of Directors for due approval.

#### B) Methodology For Evaluation:

Points/marks to be allotted against each of the pre-qualification criteria shall be as follows.

##### 1) Number Of Years Of Experience : 10 marks

Maximum 10 marks are to be allotted for the number of years of experience. The allotment shall be carried out as given below:

Sr. No.	Experience	Points/Marks
(i)	Less than 3 years	0 marks
(ii)	10 years and above	10 marks
(iii)	Between 3 to 10 years	Pro-rata

Applicants with experience of LESS THAN 3 YEARS shall not be considered for further evaluation and rejected outright.

##### 2) Supplies To any industry : 50 marks

Maximum 50 marks are to be allotted for the supplies carried out to any industry. The allotment shall be carried out as given below:

Sr. No.	Supplies of 25 Kg capacity bags Made To	Points/Marks
(i)	Supply of more than 35 lakhs PP bags with BOPP lamination per year during last three years	50
(ii)	Supply of upto 35 lakhs but more than 28 lakhs PP bags with BOPP lamination per year during last three years	40
(iii)	Supply of upto 28 lakhs but more than 21 lakhs PP bags with BOPP lamination per year during last three years	30
(iv)	Supply of upto 21 lakhs but more than 14 lakhs PP bags with BOPP lamination per year during last three years	20
(v)	Supply of upto 14 lakhs but more than 7 lakhs PP bags with BOPP lamination per year during last three years	10

Applicants with supplies less than 7 lakhs bags / year shall not be considered any further and rejected outright.

### 3) Production Capacity : 10 marks

Maximum 10 marks are to be allotted for the production capacity. The allotment shall be carried out as given below:

Sr. No.	Production Capacity	Points/Marks
(i)	Less than 70,000 bags/month	0 marks
(ii)	1,40,000 bags/month and above	10 marks
(iii)	Between 70,000 to 1,40,000 bags / month	Pro-rata

Applicants with Production Capacity of LESS THAN 70,000 bags/month shall not be considered any further and rejected outright.

### 4) Capacity Utilization : 10 marks

Maximum 10 marks are to be allotted for the Capacity Utilization. The allotment shall be carried out as given below:

Sr. No.	Average Capacity Utilization of the last three financial years	Points/Marks
(i)	Less than 10%	0 marks
(ii)	50% and above	10 marks
(iii)	Between 10% to 50%	Pro-rata

Applicants with Capacity Utilization of LESS THAN 10% shall not be considered any further and rejected outright.

### 5) Proximity to RCF : 10 marks

Maximum 10 marks are to be allotted for distance of the applicant's works from RCF. The allotment shall be carried out as given below:

Sr. No.	Distance Of Works From RCF	Points/Marks
(i)	2000 kms. Or more	0 marks
(ii)	Less than 200 kms.	10 marks
(iii)	Between 2000 kms. To 200 kms.	Pro-rata

### 6) Financial Performance : 10 marks

Maximum 10 marks are to be allocated for financial performance of the party keeping the following guide lines: Maximum 10 marks are to be allotted for financial performance of the applicant. The allotment shall be carried out as given below:

Sr. No.	Average Annual Turnover of the last three financial years	Points/Marks
(i)	Below Rs 1 crores	0 marks
(ii)	Rs 3 crores and above	10 marks
(iii)	Between Rs 1 crore to Rs 3 crores	Pro-rata

Vendors having average turnover less than Rs 1 crore will not be considered.

THE MAXIMUM QUANTITY THAT CAN BE ORDERED SHALL BE FIXED AT 40% OF THE ANNUAL PRODUCTION CAPACITY.

## PRE-QUALIFICATION EVALUATION CRITERIA AND METHODS – FOR MSE'S

### A. Criteria For Selection Of The Vendors:

Applications from the vendors shall be evaluated on the following:

- 1) Number of years of experience
- 2) Experience of supplying to any industry
- 3) Production capacity
- 4) Capacity utilisation
- 5) Proximity to RCF
- 6) Financial performance

Minimum requirement against each of the above criteria would have to be fulfilled by the applicant, for being considered further. In case applicant does not meet the minimum requirement against any one of the criteria, their application shall be rejected outright.

Points shall be allotted to the applicant, meeting the minimum requirements, against each of the above criteria, based on the evaluation methodology. The cumulative points/ marks allotted to the applicants must be above the bench mark (minimum amount of points/marks) set for pre-qualification. The benchmark or minimum points/marks required would be 50. In case applicant does not meet the benchmark, their application shall not be considered any further and rejected.

The applicant whose points/marks are above this benchmark would be considered for further scrutiny. The works of such applicants would be visited by the committees from RCF. These committees would check the authenticity of the claims made by the applicants. If any deviation is found in the facts vis-à-vis the information furnished by the applicant during the visit, their application shall be rejected outright.

The vendor whose application fulfills all the above criteria would be considered in the list for pre-qualification. The list of vendors so arrived at, shall be put up by the Working Level Committee to the Board of Directors for due approval.

### B) Methodology For Evaluation:

Points/marks to be allotted against each of the pre-qualification criteria shall be as follows.

#### 7) Number Of Years Of Experience : 10 marks

Maximum 10 marks are to be allotted for the number of years of experience. The allotment shall be carried out as given below:

Sr. No.	Experience	Points/Marks
(i)	Less than 1 years	0 marks
(ii)	03 years and above	10 marks
(iii)	Between 1 to 03 years	Pro-rata

Applicants with experience of LESS THAN 1 YEAR shall not be considered for further evaluation and rejected outright.

#### 8) Supplies To any industry : 50 marks

Maximum 50 marks are to be allotted for the supplies carried out to any industry. The allotment shall be carried out as given below:

Sr. No.	Supplies of 25 Kg capacity bags Made To	Points/Marks
(i)	Supply of more than 10 lakhs PP bags with BOPP lamination per year during last three years	50
(ii)	Supply of upto 10 lakhs but more than 8 lakhs PP bags with BOPP lamination per year to during last three years	40
(iii)	Supply of upto 8 lakhs but more than 06 lakhs PP bags with BOPP lamination per year to during last three years	30
(iv)	Supply of upto 06 lakhs but more than 04 lakhs PP bags with BOPP lamination per year during last three years	20
(v)	Supply of upto 04 lakhs but more than 02 lakhs PP bags with BOPP lamination per year during last three years	10

Applicants with supplies less than 02 lakh bags / shall not be considered any further and rejected outright. Average score is considered for last applicable years (Min 1 year and max. 3 years).

**9) Production Capacity : 10 marks**

Maximum 10 marks are to be allotted for the production capacity. The allotment shall be carried out as given below:

<b>Sr. No.</b>	<b>Production Capacity</b>	<b>Points/Marks</b>
(i)	Less than 70,000 bags/month	0 marks
(ii)	1,40,000 bags/month and above	10 marks
(iii)	Between 70,000 to 1,40,000 bags / month	Pro-rata

Applicants with Production Capacity of LESS THAN 70,000 bags / month shall not be considered any further and rejected outright.

**10) Capacity Utilization : 10 marks**

Maximum 10 marks are to be allotted for the Capacity Utilization. The allotment shall be carried out as given below:

<b>Sr. No.</b>	<b>Average Capacity Utilization of the last three financial years</b>	<b>Points/Marks</b>
(i)	Less than 10%	0 marks
(ii)	50% and above	10 marks
(iii)	Between 10% to 50%	Pro-rata

Applicants with Capacity Utilization of LESS THAN 10% shall not be considered any further and rejected outright.

**11) Proximity to RCF : 10 marks**

Maximum 10 marks are to be allotted for distance of the applicant's works from RCF. The allotment shall be carried out as given below:

<b>Sr. No.</b>	<b>Distance Of Works From RCF</b>	<b>Points/Marks</b>
(i)	2000 kms. Or more	0 marks
(ii)	Less than 200 kms.	10 marks
(iii)	Between 2000 kms. To 200 kms.	Pro-rata

**12) Financial Performance : 10 marks**

Maximum 10 marks are to be allocated for financial performance of the party keeping the following guide lines: Maximum 10 marks are to be allotted for financial performance of the applicant. The allotment shall be carried out as given below:

<b>Sr. No.</b>	<b>Average Annual Turnover of the last three financial years</b>	<b>Points/Marks</b>
(i)	Below Rs 35 lakhs	0 marks
(ii)	Rs 1 crores and above	10 marks
(iii)	Between Rs 35 lakhs to Rs 1crores	Pro-rata

Vendors having average turnover less than Rs 35 lakhs will not be considered.

THE MAXIMUM QUANTITY THAT CAN BE ORDERED SHALL BE FIXED AT 40% OF THE ANNUAL PRODUCTION CAPACITY.



**Annexure 1**

	<b>DETAILS REQUIRED</b>	
	<b>Please tick all applicable category</b>	<input type="checkbox"/> <b>MSE (MICRO ENTERPRISE)</b> <input type="checkbox"/> <b>MSE (SMALL ENTERPRISE)</b> <input type="checkbox"/> <b>MSE (SC/ST ENTREPRENEUR)</b> <input type="checkbox"/> <b>MSE (WOMAN ENTREPRENEUR)</b>
<b>1</b>	<b>Name of the Vendor with full address and Tel.No. , Fax No. etc.</b>	
<b>2</b>	<b>Address of Corporate Office with Fax, E mail address etc.</b>	
<b>3</b>	<b>Address of Plant site (s) with Tel No., Fax No. etc.</b>	
<b>4</b>	<b>Name of contact Person : (a) At Factory (b) At Office</b>	
<b>5</b>	<b>Name and address of Proprietor / M.D. with Telephone No. and Residential Address with Tel. No.</b>	
<b>6</b>	<b>Name and addresses of partners/Shareholders along with Telephone Nos. and Fax Nos.</b>	
<b>7</b>	<b>Year of Establishment and year wise details of expansion/modification done</b>	
<b>8</b>	<b>Capacity of the Unit in terms of lakh bags/month and no. of shifts operated</b>	

<b>9</b>	<b>Capacity utilization per year, during the last 3 years.</b>	
<b>10</b>	<b>Power Facilities with details of Diesel Generator Set, if any</b>	
<b>11</b>	<b>Sources of raw material</b>	
	<b>a) PP manufacturer</b>	
	<b>b) BOPP Film manufacturer</b>	
<b>12</b>	<b>Details of Machinery</b>	
	<b>a) No. of looms/Make (Circular/Flat)</b>	
	<b>b) No. of Extruders/Make</b>	
	<b>c) Lamination Unit/Make (if not of own, details of the place from where lamination being done) Whether Chiller is available</b>	
	<b>d) No. of stitching machines/Make</b>	
	<b>e) No. of printing machines/Make</b>	
<b>13</b>	<b>a) Brand name of ink used for printing and details of ink manufacturer with address, tel./Fax</b>	
	<b>b) Whether facility of corona printing available</b>	
<b>14</b>	<b>Frequency of in process quality checks</b>	
<b>15</b>	<b>In house testing facilities/particular of equipments</b>	
<b>16</b>	<b>Man Power</b>	
	<b>1. Technical &amp; qualification</b>	

	<b>2. Non-Technical</b>	
	<b>3. Managerial /Supervisory</b>	
<b>17</b>	<b>Any manufacturing constraint</b>	
<b>18</b>	<b>Whether capable of making laminated HDPE bags with HMHDPE liner hemmed at the top and stitched at the bottom</b>	
<b>19</b>	<b>Whether capable of making outside laminated PP bags</b>	
<b>20</b>	<b>List of major customers during last 3 years. Performance certificate from major supplier.</b>	
	<b>Order copies of more than 7 lakh PP bags with BOPP lamination in each of last 3 years For MSEs: 2 Lakh in last one year</b>	
<b>21</b>	<b>Copies of following documents :</b>	
	<b>1. Copy of Registration Certificate of Industrial Unit/License to work as a factory.</b>	
	<b>2. Copy of Memorandum of Association and Article of Association and/or Partnership Deed as the case may be.</b>	
	<b>3. Copy of GST Registration Certificate</b>	
	<b>4. Copy of PAN No.</b>	
	<b>5. Bankers Solvency Certificate in Bankers sealed cover for a minimum value of 20.0 lakhs from scheduled banks only.</b>	
	<b>6. Audited Balance sheet with profit &amp; loss account for last three years.</b>	

	<p><b>7. Independent Chartered Accountant's Certificate furnishing the names of any associated units of the applicant or names of any units in which any of the Directors/Partner of Applicant has any interest. In case Applicant has no associated unit and/or none of the Directors/Partners have any interest in any other units, certificate to be furnished to this effect. For such cases where the Vendor has any associated units or the Directors/Partners of the Applicant has any interest in any other units, the decision to consider their application any further shall lie solely with RCF. RCF reserves the right to register any one unit out of the units owned by the same owners/directors.</b></p>	
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